



THE MULTINATIONAL LEADING COMPANY
KUEHNE + NAGEL
SPECIALIZED IN
LOGISTICS
is seeking for :

Sea Logistic Global Pricing Analyst (Athens/Kallithea)

Kuehne + Nagel Group is the world's leader in logistics companies. Its strong market position lies in the Road Logistics, Sea Logistics, Air Logistics and Freight Logistics, with a clear focus on providing IT-based supply chain management services. We are now seeking to hire a Sea Logistic Global Pricing Analyst

JOB PURPOSE

- The Global Pricing Analyst is responsible for offering comprehensive pricing packages to customers through the partnership with internal and external stakeholders.
- This includes the management and the execution of the Pricing process by enhancing the coherence and knowledge among the various stakeholders.
- It is a highly analytical role that requires to consider data from multiple sources and develop complex pricing models that reflect margins as well as total spending while giving awareness for management decisions.

MAIN RESPONSIBILITIES

- Ensure Global Pricing Process execution and adherence
- Analysis of assigned RFQ and flag special requirements
- Actively execute the launch of directly controlled RFQ's
- Take full accountability for the RFQs completion assigned
- Run data quality analyses on the information received before final submission
- Formulate timely and accurate responses to Global RFQs
- Care taking of bunker formulas and rate adjustments (index)
- Ensure accuracy and completeness of Statistics for assigned area of responsibility

- Ensure completeness and accuracy of TQT / SeaTender database elements

QUALIFICATIONS

- Bachelor Degree in Business, Shipping or Logistics
- At least five (5) years relevant experience
- Very good knowledge of freight forwarding ,import and export, LCL and FCL
- Solid MS Office applications experience and skills, especially Excel
- Excellent written and verbal communications skills in English.

KEY ATTRIBUTES

Good ability in :

- translating strategy into operational execution
- taking complex decisions, demonstrating managerial courage and taking responsibility while managing risk
- act as a trusted and valued team-member showing availability, cooperation and support

Good ability in :

- organizing, including prioritizing, planning, executing
- influencing, negotiating and problem-solving to devise solutions to drive profitability and support revenue
- mathematics, to develop models and provide pricing advice to decision-makers

| Good ability in :

- analyzing, conceptualizing and thinking analytically (examine and assess data from a variety of sources)
- managing time, working under pressure and dealing with tight deadlines with high energy and resilience
- communicating and networking using advanced inter-personal, verbal and written skills

Kuehne + Nagel in Greece offers competitive compensation packages, training, excellent career prospects, private medical insurance plan and challenging working environment.

Interested candidates should forward full personal and career details to:
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